

# ICHNOS Plus

## « 2<sup>nd</sup> Dissemination Conference »

**MINUTES** 21 SEPTEMBER 08:30-  
2009 morning 13:30

Regional  
Development  
Funds of North  
Aegean Region

| <b>AGENDA OF THE<br/>DISSEMINATION<br/>CONFERENCE</b> | <p><b>Agenda topics:</b><br/><b><u>2nd Dissemination Conference / Participants Arrival and Registration</u></b><br/>Welcome and Greetings<br/>-General Secretary of North Aegean Region<br/>-Director of Regional Development Funds of North Aegean Region<br/>-President of Lesvos Chamber of Commerce<br/>The ICHNOS PLUS project</p> <ul style="list-style-type: none"> <li>○ Objectives of ICHNOS PLUS project, Pier Paolo Falco</li> <li>○ ‘The most important policies in this field at EU level’, Tsantakis Manolis</li> <li>○ Simplification policies for fostering and easing business start-ups, as well as for simplification measures for cutting red tape on businesses, Vardalas Stavros</li> <li>○ Discussion about the local businesses by businessmen of Lesvos, chair: Aggelopoulou Silia</li> </ul> <p>-Coffee Break<br/>-Implementation of the good practices of the ICHNOS Plus project by partner Regions</p> <ul style="list-style-type: none"> <li>○ Mrs Andreina Farris</li> <li>○ Mr Diego Nieto</li> <li>○ Ing. Vaclav Jachim</li> <li>○ Mr Stratos Vougioukas</li> <li>○ Mr Taivo Tali</li> <li>○ Mr Grzegorz Tobiszowski and Mr Krzysztof Gadowski<br/>chair: Wojciech Zamorski.</li> </ul> <p>Questions-Discussion<br/>Lunch break</p> |       |               |               |                 |                     |                  |                  |                  |               |                  |                  |                  |                 |
|---|--|-------|---------------|---------------|-----------------|---------------------|------------------|------------------|------------------|---------------|------------------|------------------|------------------|-----------------|
|   | <p><b>FACILITATOR</b> Aggelopoulou Silia</p> <p><b>MINUTE PREPARED BY</b> Aggelopoulou Silia</p> <p><b>ATTENDEES</b></p> <table border="1"> <thead> <tr> <th>NAMES</th> <th>ORGANISATIONS</th> </tr> </thead> <tbody> <tr> <td>Abis Annalisa</td> <td>Sardinia Region</td> </tr> <tr> <td>Maria Rosaria Madau</td> <td>Ancitel Sardegna</td> </tr> <tr> <td>Falco Pier Paolo</td> <td>Ancitel Sardegna</td> </tr> <tr> <td>Massimo Cossu</td> <td>Ancitel Sardegna</td> </tr> <tr> <td>Massimo Puggioni</td> <td>Ancitel Sardegna</td> </tr> <tr> <td>Andreina Farris</td> <td>Minister of Sardinia Region</td> </tr> </tbody> </table>  | NAMES | ORGANISATIONS | Abis Annalisa | Sardinia Region | Maria Rosaria Madau | Ancitel Sardegna | Falco Pier Paolo | Ancitel Sardegna | Massimo Cossu | Ancitel Sardegna | Massimo Puggioni | Ancitel Sardegna | Andreina Farris |
| NAMES   | ORGANISATIONS  |       |               |               |                 |                     |                  |                  |                  |               |                  |                  |                  |                 |
| Abis Annalisa   | Sardinia Region  |       |               |               |                 |                     |                  |                  |                  |               |                  |                  |                  |                 |
| Maria Rosaria Madau                                   | Ancitel Sardegna   |       |               |               |                 |                     |                  |                  |                  |               |                  |                  |                  |                 |
| Falco Pier Paolo                                      | Ancitel Sardegna   |       |               |               |                 |                     |                  |                  |                  |               |                  |                  |                  |                 |
| Massimo Cossu   | Ancitel Sardegna   |       |               |               |                 |                     |                  |                  |                  |               |                  |                  |                  |                 |
| Massimo Puggioni                                      | Ancitel Sardegna   |       |               |               |                 |                     |                  |                  |                  |               |                  |                  |                  |                 |
| Andreina Farris                                       | Minister of Sardinia Region  |       |               |               |                 |                     |                  |                  |                  |               |                  |                  |                  |                 |

|                      |  |
|----------------------|--|
| Nieto Diego          | Cesga                                  |
| Jachim Vaclav        | Vysocina Region                        |
| Jaroslav Krotky      | Vysocina Region                        |
| Pekarek Ales         | Epma (Vysocina Region)                 |
| Zalisova Irina       | Epma (Vysocina Region)                 |
| Illing Sven          | Tartu Science Park                     |
| Taivo Tali           | Tartu Science Park                     |
| Kulli Purret         | Tartu Science Park                     |
| Wojciech Zamorski.   | Ruda Slaska Business Incubator         |
| Krzysztof Gadowski.  | City of R.uda Slaska-Polish parliament |
| Grzegorz Tobiszowski | City of R.uda Slaska-Polish parliament |
| Martyna Jastrzebska  | Ruda Slaska Business Incubator         |
| Karas Aleksandra     | Ruda Slaska Business Incubator         |
| Krzysztof Zok.       | City of R.uda Slaska-local authority   |
| Pikon Pawel          | Ruda Slaska Business Incubator         |
| Protoulis Dimitris   | North Aegean Region                    |
| Vougioukas Stratos   | North Aegean Region                    |
| Aggelopoulou Silia   | North Aegean Region                    |
| Drakoula Dimitra     | North Aegean Region                    |

## TOPICS

### 1<sup>st</sup> PART

08:30-10:30

*The Greek reality  
and European  
attitude towards  
red-tape and  
business start-ups.*

### DISCUSSION

Mr Protoulis Dimitris, Director of Regional Development Funds of North Aegean Region, welcomed on behalf of the General Secretary of North Aegean Region, Mr Ioannis Lekkas, the participants of the conference and said a few words about the implementation of the project goals in North Aegean Region. He explained the current political situation of Greece (unexpected elections announcement of the Greek government and all dissemination activities restricted, therefore sudden alterations to all the arranged preparations for the conference and consequently diminished participation and publicity to the happening).

Mr Orfanos, president of the Lesvos Chamber of Commerce introduced the attendants to the functioning and the history of the homonymous organization and presented the president of Samos Chamber of Commerce, Mr Papatheofanous, who spoke for similar topics, concerning Samos island and stated, as well, his willingness to support the installation of OSS in the frames of his

|  |
|--|
| organization.  |
| Mr Vougioukas, head of the European Projects Department of Regional Development Funds of North Aegean Region, came to the chair and addressed mr Pier Paolo Falco, managing director of Ancitel Sardegna, who presented in brief the ICHNOS PLUS project: objectives and activities implemented so far and activities planned for the future.  |
| Mr Tsantakis came to the panel and made an extended overview of the procedure followed by greek businessmen for the establishment of an enterprise and the importance of cutting red tape for business start-up and smooth running. He spoke as well, about the most important policies in this field at EU level (Small Business Act, Services Directive, etc.), as well as the role of Regions in this context'.   |
| Mrs Aggelopoulou Silia, Assistant project manager at the European projects Department of Regional Development Funds of North Aegean Region, took up to coordinate a discussion with local businessmen who attended the conference and raised interest to speak about difficulties and problems they faced when installing their own enterprise. Questions from other attendants arose, something which promoted a detailed analysis of the procedures followed for a business installation in the Greek legal framework.                       |
| Mr Vougioukas again, on behalf of mr Vardalas Stavros, legal advisor of EBEA in Athens, whose flight was cancelled and couldn't manage to reach Lesbos island on time in order to participate in the conference, talked about the 1st OSS functioning in Greece, by the EBEA and the simplification policies fostered, in an effort to enable business start-ups and diminish the red tape processes that consume vital time from businessmen. He presented the way the whole effort is organised by EBEA and its perspectives for the future. |
|  |

## 2<sup>nd</sup> PART

11:15-13:00

### Partners speaking

| DISCUSSION  |
|---|
| The topic of the second part of the conference, had to do with the implementation of good practices of the ICHNOS Plus project by partner Regions. Representatives of each partner region, presented their own regional case, as far as the functioning of OSSs and the ICHNOS PLUS project's progress are concerned.   |
| Chairman was Mr Protoulis Dimitris (Director of RDFNA) who initially invited Mrs Adreina Farris, minister of the Sardinia region, who spoke about the Sardinian case and the intentions of the government which promotes the OSS functioning in order to diminish red tape phenomenon, enable business start-ups and support entrepreneurs.   |
| Mr Diego Nieto, spoke on behalf of Cesga, presenting the way PAITS are organised promoting 'Interoperability', 'Simplification' and a 'Speeding up' manner, as far as administrative procedures are concerned.  |
| Mr Jachim Vaclav presented the idea of the 'Contact Centres of Vysocina Region' that are being prepared to function as OSS, as well as the plans for future activities concerning the RCC model.  |
| The next speaker was Mr Stratos Vougioukas, who spoke about the North Aegean regional case and specifically about the cooperation between the Regional Development Funds of North Aegean Region and Lesbos Chamber of Commerce. He explained how OSSs could function for the time being in a pilot stage, serving some kinds of enterprises and afterwards work on more complicated tasks.  |
| Mr Sven Illing, instead of Mr Taivo Tali (originally planned to talk), showed the way the Estonian system works, the e-services the Estonian government promotes and the future planning concerning the implementation of Points of Single Contact, as well as the governmental plans for the development of new e-services aiming to enable entrepreneurs and their companies' functioning.  |
| The Polish situation was analysed by three people. Mr Wojciech Zamorski, responsible for the promotion of the ICHNOS PLUS project in Poland, presented two members of the Polish parliament: Mr Grzegorz Tobiszowski and Mr Krzysztof Gadowski, who both explained the policy of the parties they represent, as well as their attitude towards simplification of the procedures followed, for a business start up. They expressed their intention to gain knowledge and the necessary 'know-how' by |

the partners in order to adjust it to their setting.

**3<sup>rd</sup> PART**

**13:00-13:30**

*Conclusions*

**DISCUSSION**

A discussion over the already presented cases followed and the conference ended with various questions the attendees raised.

A lunch break lasted for about two hours, before the 5th Steering Committee and the 3rd Scientific Committee started.